

# MASTER OF BUSINESS ADMINISTRATION (M.B.A.)

Accredited by the International Accreditation Council for Business Education (IACBE)

Students must successfully complete 12 courses totaling 36 credits to earn the M.B.A. degree. All M.B.A. students must complete the following core curriculum of ten courses (30 credits)

Following completion of an approved program of 12 courses (36 credits) and all degree requirements, the Master of Business Administration degree is conferred.

## Prerequisite Courses

Students in the M.B.A. program are required to demonstrate successful completion of the following undergraduate courses:

- 6 credits in Accounting
- 3 credits in Economics
- Quantitative Analysis or Calculus; and Statistics (6 credits)

Prerequisite course equivalencies may be demonstrated by one or more of the following methods:

1. Official undergraduate transcript from an accredited institution demonstrating successful completion of the prerequisite courses
2. CLEP examination results demonstrating proficiency in the prerequisite courses

## Curriculum

Students must successfully complete 12 courses totaling 36 credits to earn the M.B.A. degree. All M.B.A. students must complete the following core curriculum of ten courses (30 credits):

Code	Title	Credits
MGT-502	Managing in a Global Economy	3
MGT-503	Business Law	3
MGT-510	Managing Business Operations	3
MGT-530	Building Value Through Marketing	3
or MGT-551	Fundraising and Marketing For Non-Profits	3
MGT-540	Social Justice and Business Ethics	3
MGT-558	Management of Cyber Opportunities and Threats	3
MGT-561	Financial Management	3
or MGT-552	Non-profit Financial Management	3
MGT-562	Managerial Accounting	3
MGT-567	Creative Problem-Solving	3
MGT-575	Strategic Management and Business Policy <sup>1</sup>	3
Select two elective courses		6
<b>Total Credits</b>		<b>36</b>

1

Capstone course MGT-575 Strategic Management and Business Policy is taken as one of the last two courses in the program.

## Elective Courses

Students must also complete two elective courses (6 credits) by combining selections from any of Salve Regina University's graduate course offerings in business studies (MGT), administration of justice and homeland security (ADJ), international relations (INR), holistic studies (HLC or HLL), healthcare administration (HCA), applied behavior analysis (PSY), humanities (HUM), or rehabilitation studies (RHB). Prerequisites as indicated in the course descriptions are required unless specifically waived by the appropriate program director. Not all elective courses are available online.

Examples of management electives follow:

Code	Title	Credits
MGT-509	Human Resources Management	3
MGT-524	Entrepreneurial Enterprise	3
MGT-525	Social Entrepreneurship and Social Enterprise	3
MGT-550	Non-Profit Management	3
MGT-551	Fundraising and Marketing For Non-Profits	3
MGT-552	Non-profit Financial Management	3
MGT-554	Business Foresight and Futuring	3
MGT-555	Organizational Transformation and Change	3
MGT-569	Managerial Decision-Making	3
MGT-581	Special Topics	3
MGT-598	Internship	3

## Cyber Security Issues in Business Concentration

The concentration in Cyber Security Issues in Business addresses the cyber threats that face many organizations. Awareness of threats and managing risks work to decrease vulnerabilities and exposure that left unchecked, may damage an organization's brand, credibility, and value.

In addition to the requirements of the Master of Business Administration, students must complete the following courses:<sup>1</sup>

Code	Title	Credits
ADJ-565	Analytic Methods	3
ADJ-531	Cyberthreat Management	3
<b>Total Credits</b>		<b>6</b>

1

Cyber course substitutions may be approved on a case-by-case basis.

## Entrepreneurial Enterprise Concentration

Students in the Entrepreneurial Enterprise concentration complete courses designed to develop creative thinking, opportunity analysis and support, business plan development, and strategic planning.

Code	Title	Credits
MGT-554	Business Foresight and Futuring	3
MGT-524	Entrepreneurial Enterprise	3
<b>Total Credits</b>		<b>6</b>

## Healthcare Administration Concentration

Students who concentrate in Healthcare Administration complete healthcare-specific courses in marketing, law, ethics, health policy, and finance:

Code	Title	Credits
MGT-502	Managing in a Global Economy	3
MGT-503	Business Law	3
MGT-510	Managing Business Operations	3
MGT-530	Building Value Through Marketing	3
or MGT-551	Fundraising and Marketing For Non-Profits	
MGT-540	Social Justice and Business Ethics	3
MGT-558	Management of Cyber Opportunities and Threats	3
MGT-561	Financial Management	3
or MGT-552	Non-profit Financial Management	
MGT-562	Managerial Accounting	3
MGT-567	Creative Problem-Solving	3
MGT-575	Strategic Management and Business Policy	3
Select two of the following:		6
HCA-505	Healthcare Marketing	
HCA-519	Healthcare Finance	
HCA-525	Ethics for Health Professionals	
HCA-528	Health Policy	
<b>Total Credits</b>		<b>36</b>

## Non-Profit Management Concentration

The concentration in Non-Profit Management focuses on the administrative positions in non-profits such as health care, education, voluntary health and social welfare organizations (e.g., United Way, Red Cross, March of Dimes) and private not-for-profits (e.g., fraternal, professional, performing arts, environmental and cemetery organizations, animal rescue leagues, labor unions, museums, historic sites and libraries).

Students must complete three of the following courses:

Code	Title	Credits
Select three of the following:		9
MGT-509	Human Resources Management	
or HCA-509	Human Resources Management	
MGT-550	Non-Profit Management	
MGT-551	Fundraising and Marketing For Non-Profits	
MGT-552	Non-profit Financial Management	
<b>Total Credits</b>		<b>9</b>

## Social Ventures Concentration

Social Ventures are business units focused on providing social benefit and solutions to social problems. For-profit or not-for-profit, the focus is on providing positive impact on social issues in a sustainable manner.

Students must complete the following:

Code	Title	Credits
MGT-530	Building Value Through Marketing	3
MGT-525	Social Entrepreneurship and Social Enterprise	3

MGT-554	Business Foresight and Futuring	3
<b>Total Credits</b>		<b>9</b>

## Degree Plan for Master of Business Administration

### Master of Business Administration

Course	Title	Credits
<b>First Year</b>		
<b>Fall</b>		
MGT-567	Creative Problem-Solving	3
MGT-540	Social Justice and Business Ethics	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-503	Business Law	3
MGT-558	Management of Cyber Opportunities and Threats	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-510	Managing Business Operations	3
MGT-561	Financial Management	3
or MGT-552	or Non-profit Financial Management	
<b>Credits</b>		<b>6</b>
<b>Second Year</b>		
<b>Fall</b>		
MGT-502	Managing in a Global Economy	3
MGT-562	Managerial Accounting	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-530	Building Value Through Marketing	3
or MGT-551	or Fundraising and Marketing For Non-Profits	
Elective Course		3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-575	Strategic Management and Business Policy	3
Elective Course		3
<b>Credits</b>		<b>6</b>
<b>Total Credits</b>		<b>36</b>

## Cyber Security Issues in Business Concentration

Course	Title	Credits
<b>First Year</b>		
<b>Fall</b>		
MGT-567	Creative Problem-Solving	3
MGT-540	Social Justice and Business Ethics	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-503	Business Law	3
MGT-558	Management of Cyber Opportunities and Threats	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-510	Managing Business Operations	3
MGT-561	Financial Management	3
or MGT-552	or Non-profit Financial Management	
<b>Credits</b>		<b>6</b>
<b>Second Year</b>		
<b>Fall</b>		
MGT-502	Managing in a Global Economy	3

MGT-562	Managerial Accounting	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-530 or MGT-551	Building Value Through Marketing or Fundraising and Marketing For Non-Profits	3
ADJ-565 or ADJ-531	Analytic Methods or Cyberthreat Management	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-575	Strategic Management and Business Policy	3
ADJ-565 or ADJ-531	Analytic Methods or Cyberthreat Management	3
<b>Credits</b>		<b>6</b>
<b>Total Credits</b>		<b>36</b>

## Entrepreneurial Enterprise Concentration

Course	Title	Credits
<b>First Year</b>		
<b>Fall</b>		
MGT-567	Creative Problem-Solving	3
MGT-558	Management of Cyber Opportunities and Threats	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-503	Business Law	3
MGT-554	Business Foresight and Futuring	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-510	Managing Business Operations	3
MGT-561 or MGT-552	Financial Management or Non-profit Financial Management	3
<b>Credits</b>		<b>6</b>
<b>Second Year</b>		
<b>Fall</b>		
MGT-502	Managing in a Global Economy	3
MGT-562	Managerial Accounting	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-530 or MGT-551	Building Value Through Marketing or Fundraising and Marketing For Non-Profits	3
MGT-524	Entrepreneurial Enterprise	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-540	Social Justice and Business Ethics	3
MGT-575	Strategic Management and Business Policy	3
<b>Credits</b>		<b>6</b>
<b>Total Credits</b>		<b>36</b>

## Healthcare Administration Concentration

Course	Title	Credits
<b>First Year</b>		
<b>Fall</b>		
MGT-567	Creative Problem-Solving	3
MGT-540	Social Justice and Business Ethics	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-503	Business Law	3
MGT-561	Financial Management	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-530	Building Value Through Marketing	3

HCA-528 or HCA-525	Health Policy or Ethics for Health Professionals	3
<b>Credits</b>		<b>6</b>
<b>Second Year</b>		
<b>Fall</b>		
MGT-502	Managing in a Global Economy	3
MGT-562	Managerial Accounting	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-558	Management of Cyber Opportunities and Threats	3
HCA-501 or HCA-505	Introduction to Healthcare or Healthcare Marketing	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-510	Managing Business Operations	3
MGT-575	Strategic Management and Business Policy	3
<b>Credits</b>		<b>6</b>
<b>Total Credits</b>		<b>36</b>

## Non-Profit Management Concentration

Course	Title	Credits
<b>First Year</b>		
<b>Fall</b>		
MGT-509	Human Resources Management <sup>1</sup>	3
MGT-540	Social Justice and Business Ethics	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-503	Business Law	3
MGT-551	Fundraising and Marketing For Non-Profits <sup>1</sup>	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-567	Creative Problem-Solving	3
MGT-552	Non-profit Financial Management <sup>1</sup>	3
<b>Credits</b>		<b>6</b>
<b>Second Year</b>		
<b>Fall</b>		
MGT-502	Managing in a Global Economy	3
MGT-562	Managerial Accounting	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-550	Non-Profit Management (Spring only) <sup>1</sup>	3
MGT-558	Management of Cyber Opportunities and Threats	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-575	Strategic Management and Business Policy	3
MGT-510	Managing Business Operations	3
<b>Credits</b>		<b>6</b>
<b>Total Credits</b>		<b>36</b>

1

Three courses are required for the Non-profit Management concentration; four courses are required for the Certificate of Graduate Studies.

## Social Ventures Concentration

Course	Title	Credits
<b>First Year</b>		
<b>Fall</b>		
MGT-567	Creative Problem-Solving	3
MGT-540	Social Justice and Business Ethics	3
<b>Credits</b>		<b>6</b>

4 Master of Business Administration (M.B.A.)

<b>Spring</b>		
MGT-503	Business Law	3
MGT-525	Social Entrepreneurship and Social Enterprise	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-530 or MGT-551	Building Value Through Marketing or Fundraising and Marketing For Non-Profits	3
MGT-552 or MGT-561	Non-profit Financial Management or Financial Management	3
<b>Credits</b>		<b>6</b>
<b>Second Year</b>		
<b>Fall</b>		
MGT-502	Managing in a Global Economy	3
MGT-562	Managerial Accounting	3
<b>Credits</b>		<b>6</b>
<b>Spring</b>		
MGT-554	Business Foresight and Futuring	3
MGT-558	Management of Cyber Opportunities and Threats	3
<b>Credits</b>		<b>6</b>
<b>Summer</b>		
MGT-575	Strategic Management and Business Policy	3
MGT-510	Managing Business Operations	3
<b>Credits</b>		<b>6</b>
<b>Total Credits</b>		<b>36</b>